

CURRICULUM VITAE

Name: Prakesh Tulsi Ram
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Nationality: Fijian
Date of Birth: 24th June, 1984

EDUCATION

2023 July to Present (Diploma in Community Services)
2023 Certificate 3 in Individual Support(CHC33015)
Linx Institute Sydney Australia

1990 - 1998 **Andrews Primary School**
Did Fiji Intermediate Examination and Fiji Eight Year

1999 - 2002 **Sangam SKM College**
Did Fiji Junior Certificate Examination & FSLC

2002- 2003 **Nadi College**
Did Fiji Seventh Form Examination

RELEVANT WORK EXPERIENCE

2023 (July to Present) The Willows Private Nursing Home

Position : Assistance in Nursing

- Assist residents with performing basic tasks such as eating, dressing and toileting when necessary.
- Respond immediately to calls from patients for assistance or treatment and alert medical staff to pending emergency situations.
- Encourage all residents to get exercise and participate in scheduled activities.
- Engage in housekeeping tasks such as replacing linens on beds, cleaning patient rooms and removing and replacing trash bags.
- Work with dining room personnel to ensure that all residents get the correct meals and that all residents are able to eat.

2022 Razeen's Trucking Services (Australia)

Position : Assistant Manager Deliveries

- Assist in Deliveries.
- Leasing with Customers
- Managing Drivers.
- Maintaining Truck Standards

2018- 2022 Make a Difference Fiji (NGO)

Position : Projects Manager

Is a registered Non Government Organization in Fiji assisting with community services and medical assistance.

WORK HISTORY

2003 - 2004 Shreedhar Motors

Position : Sales Executive

- New vehicle sales.
- Vehicle demonstrations
- Daily reporting
- Follow up and Feed backs.

2007 - 2009 Kings Neon

Position : Sales Executive

- Obtaining given sales targets.
- Visit potential customers.
- Represent your organization at trade exhibitions, events and demonstrations.
- Identify new market and business opportunities.
- Maintain accurate records.
- Supervise installations.

2004 -2006 Premier Real- Estate

Position : Manager Property / Rentals

- Provide guidance and assist sellers/ buyers in marketing, purchasing of property for the right price under the best terms.
- Determine clients needs and financials abilities in order to propose solutions that suits them.
- Display and market real properties to possible buyers.
- Prepare necessary paper works(contract leases, deeds, closing statement etc).
- Develop networks and cooperate with lawyers, mortgage lenders and contractors.
- Remain knowledge about estate markets and best practices.

2015 Premium Signcrafters

Position : Account Manager

- Maintaining a portfolio of accounts.
- Using an existing network contacts to generate new business.
- Delivering sales presentations to high level executives.
- Attending clients and meetings.
- Maintaining and expanding relationship with existing clients.
- Building a territory and data base.

2010 -2014 Media Metro (Airport Advertising)

Position : Sales/ Production Manager

- Monitoring product standards and implementing quality control.
- Liaising among different companies.
- Convincing clients to sign up for advertising spaces and elaborating the advantages of the locations.
- Managing and supervising all production work and checking if its up to standard.

REFEREES

Linx Institute Sydney:

Miss. Brenda Dore
Academic Manager
0405 565 842

The Willows Private Nursing Home

Mrs. Melanie McFadden
Facility Manager
02 9798 6889

Razeen's Trucking (Australia)

Mr. Mohammed Iliyaz
Director
0413 342005