

CHARITA GIURGIU

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TRAINING

Short Course, on –the-job Training

- Problem solving
- Customer service
- Selling Techniques
- Positive Communications
- Privacy , Account Manager
- EEO, WHS, Diversity ,Data Safety
- Sales Planning
- System Knowledge
- Team Collaboration

KEY TALENTS

- Reliably completed every shift. Flexible on duties. Worked with total safety.
- Mature effective English and Thai Speaking and accurate reading and writing abilities.
- Strong Window 10 /Office 365 App skill with Word, Excel, Access, Outlook, OneNote.
- Current, proactive compliance skills with key policies: Workplace Health and Safety, Equal Employment Opportunity Environment Policies, Privacy, Ethical Code, Multi-Cultural Diversity and Systems Security.
- Enjoy other cultures: strong empathetic multi-cultural experience .Lived& worked in Thailand and Australia.

PERSONAL DATA

- A married healthy citizen of Thailand Current Passport, Current Australian Partner Visa (801).
- Never charged or convicted of any crime. No Workers' Compensation Claim. A tolerant non-smoker.
- Enjoys playing badminton, swimming, music community activities, and time with family and friends.
- Current NSW "Gold" Driver's License. Good driving record. No dependents. Willing to travel and to relocate.

CAREER PLAN

Ready to immediately contribute strong sales and customer service skills.

EDUCATION

Bachelor of Arts (Faculty of Humanities)
Ramkhamhaeng University, Thailand.

WORK EXPERIENCE

PICK AND PACKERS

DTS: 2021 -2023

- Making Boxes
- Picking and Packing orders
- Packing Finished/ packaged product items into boxes, Product line is Wine, Cloth, and Shoes Magazine premium product and food supplement.
- Maintaining the cleanliness of the warehouse
- Some light-medium lifting is involved
- General warehouse duties

PICK AND PACKERS

Thompson Health Care: 2019 -2020

- Food and vegetable preparation
- Making Sandwich
- Cooking as the Chef's order
- Delivery of food and set up and close down
- Cleaning Dished and grasses in the Dining Room
- Cleaning all stuff in the kitchen
- Maintaining the cleanliness of the kitchen

MEMBERSHIP COORDINATOR

Allegiance Marketing Thailand: 2007-2018

- The Company provides contracted membership sales service to major hotel group including Sofitel, Novotel, Pullman, Gran Mercure, Swisshotel and Fremont hotel Companies.
- Worked in a team of 30, reporting to Membership Manager, Regularly achieved No1 Sales position by applying extensive experience & training in the "Cold call" of A\$350 hotel loyalty membership packages.
- Positively contributed direct marketing experience in creating and continuously refining cold call scripts.
- Excelled in quickly training & motivating new team members in positive sales and communication techniques.
- Willingly accepted an 'ownership' Attitude to customer/team problems; quickly and positively remedied them.